

Management Solutions International (MSI) is a leading US/Qatari based Management Consulting firm established in 1987, specializing in Recruitment, Manpower Outsourcing and Business consultancy services.

MSI is a part of CFR Global Executive Search which is a growing alliance of independent Executive Search Companies and has 59 branches across the globe. This gives access to Global database and allows them to effectively conduct Recruitment searches worldwide.

Our consulting solutions span critical business problems in business process, analytics, risk, compliance, technology, and internal audit.

MSI is an ISO 9001:2015 Certified Company.



COMPANY EXPERIENCE IN QATAR

Management Solutions International has been in the region for more than a decade with its core business which allows the firm to understand the market, source quality talent and reduce work cycles for the benefit of its Clients. Under the Leadership of Mr. Sa'ad Abdullah Al Kuwari who is the Chairman whose vision to provide Qatar with the best Human Resource experience partnered with Carl Denny (Managing Director-Qatar and USA/Global Strategy Director) has seen tremendous growth over the years.

Since its inception in 2013 in the state of Qatar, MSI has more than 100 clients on board in Oil & Gas, transportation, technology, health, real state, holding companies and government, semi-government sector.



About MSI

Vision

To be recognized as a preferred provider of HR and management consultancy services in the state of Qatar by 2023

Mission

To provide cost-effective, innovative and quality management consultancy and HR solutions to enhance the business growth, resilience and market competitiveness of organizations aligning with Qatar National Vision 2030.

Values

Quality and Client satisfaction

We provide outstanding services to our clients that deliver premium value to the client

Teamwork and collaboration

We work together across boundaries, develop relationships that make a positive difference in our customers' lives.

Passion and enthusiasm

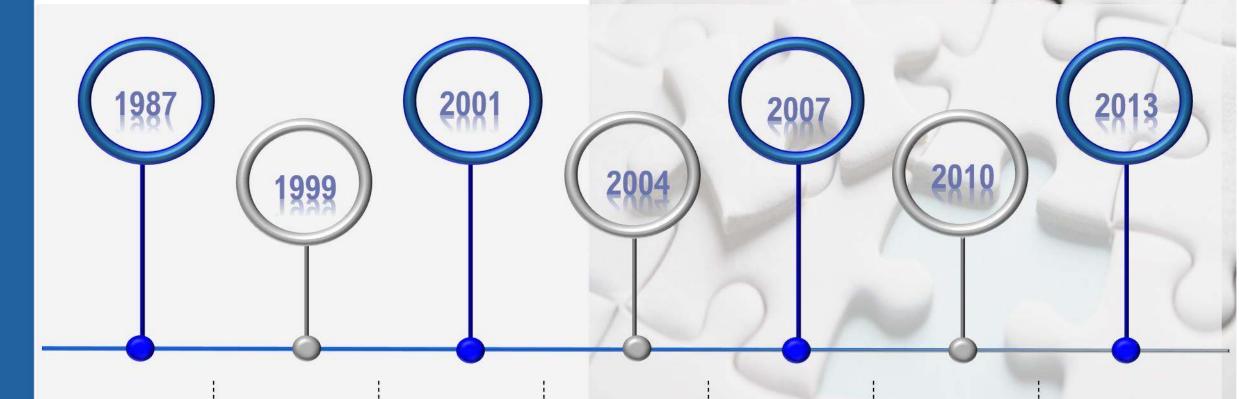
We exhibit a strong will to win in the marketplace and in every aspect of our business

Integrity and commitment

We uphold the highest level of integrity and commitment in providing services to our valuable clients



OUR HISTORY



(MSI)established in San Jose, California

Formation of MSI Bangkok Branch

MSI purchased by TMP Worldwide (Monster Inc.)

Management buyout of MSI

Partnership with **CFR Consulting** Group

Expansion of MSI to Vietnam - Top Talent Asia

Expansion of MSI to Doha, Qatar



OUR CLIENTS

Management Consulting



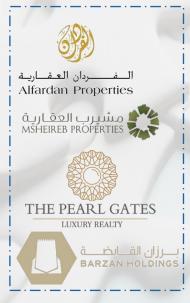
Retail



Medical



Real Estate





IT Software



MANNAI

CORPORATION

GROUP





Technology







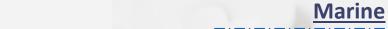




OUR CLIENTS

Construction







Oil and Gas





Facilities Management



Education



Automotive



MSI SERVICES



OUTSOURCING

Provide your company with the most talented temporary staff within budget



RECRUITMENT

Creating a large talent pool of candidates to ensure the organization can hire the best employee



MANAGEMENT CONSULTING

Striving to achieve business goals of diversified organizations in most efficient and effective manner by providing workable solutions





Temporary Staffing

Short term Contracts/Leave Relievers

Contractual Staffing

OUTSOURCING Services

Promotional and Event Staffing





RECRUITMENT

Executive Search / Head hunting

Bulk Overseas Recruitment Campaign

Recruitment Process Outsourcing (RPO)

Project Based Recruitment and Event Staffing







Project Highlights

Ashghal

- Drainage Project
- Roads & Infrastructure

Hamad Port Project

Port Master System Integration

Hamad International Airport

- ➤ HVAC FM009 Air Cargo
- ➤ Electrical Works (Q2 2017)

SIDRA Medicine

- Temporary Staffing / Outsourcing
- Clinical & Research Center

Lusail Stadium Project

- > HSE Department
- > Contracts Department
- > IT department

Hamad Medical Corporation

Clinical and Non-Clinical

Primary Health Care Corporation (PHCC)

Recruitment and Outsourcing Services

Qatar Gas Transportation Company

Recruitment, Temporary Staffing/ Outsourcing



Few Outsourcing/ Recruitment Solutions Position

- Accountant
- > Admin Assistant
- Cable Engineer
- Consultant Next Gen Tech
- Content Dev Specialist
- Customs Officer
- Document Controller
- Draftsman
- Drivers
- Executive Patient Access
- General Physician
- > HSE Supervisor

- > HVAC Technician
- > Inventory Specialist
- > IT Support Engineer
- ➤ Maintenance Technician
- ➤ Medical Equipment Planner
- Nurses
- Office Manager
- Planning Engineer
- Project Coordinators
- Project Managers
- > Procurement Analyst

- Procurement Management Analyst
- ➤ QC Inspector Systems
- Quality of Service Engineer
- > Receptionist
- > Recruitment Assistant
- Riggers
- > Senior Technical Officers
- > Software Engineer
- Senior Analyst
- Warehouse Manager



HR Services

- Review / development of HR Policies, procedures and manual
- Corporate restructuring/ rightsizing
- > Talent acquisition process
- Succession planning
- ➤ Training Need analysis
- ➤ Leadership Development Programs
- > Job evaluation
- Organizational Design





Internal Audit and Compliance



MANAGEMENT CONSULTING

- Review of Internal Audit effectiveness
- Review compliance with IIA standards
- Review of Internal Audit charter/Manual/policies
- ► Internal Audit Transformation
- Internal Audit Services
- > IT Audit Services
- > External Quality assessment
- > Independent validation of self-assessment
- Assistance in preparing audit charter / manual / strategic plan
- > Development of Key Performance Indicators for the department and individual auditors



Technology Services



Information Security

- Cyber security assessments
- Vulnerability assessments/Penetration testing



MANAGEMENT CONSULTING

Operational

- IT Service Management
- KPIs for IT staff (measuring efficiency and effectiveness)
- Job descriptions for IT Personnel
- IT Project Management
- Infrastructure Capacity Planning
- Disaster Recovery site establishment and review

IT Governance

- IT Strategy development
- IT department annual planning
- IT Organizational structure
- Policy/Procedure/ Manual development
- IT staff utilization and optimization
- IT Risk registers

Financial Advisory



- > Financial Planning
- Development of Chart of Accounts
- > Fixed assets reconciliation
- Payroll processing
- > Financial Statements preparation and review
- > Improvements in Accounts receivable process
- Inventory Management and its accounting

Additional Services

Establish effective internal control over financial reporting



Business Resilience



- ➤ Conduct / review Business Impact Analysis
- Conduct / review Business Continuity Plan
- ➤ Review of Insurance arrangements
- > Review of Crisis management and planning
- > Exploring opportunities for cost optimization



Risk Management (ERM)



An integrated and joined up approach for the organizations to manage risks and seize opportunities related to the achievement of their objectives.



- Development of ERM Policy Manual, risk committee charter, job description of CRO/Risk manager etc.
- Nomination of risk champions and risk owners in each business unit
- GAP analysis
- Development of departmental risk registers
- Identification of Corporate and strategic risks
- Training of staff
- > Continuous review and improvement



Strategy and Business Planning



Development of a comprehensive 3 to 5 years business or strategic plan which encompass following features:

- Review of existing strategy and business process
- Company and management summary
- Comparative market analysis
- > Review / establishment of Key performance **Indicators**
- Proposed strategy for execution of business
- > Proposed re-engineered process for future execution
- Financial forecasting and projections
- Others (depending upon the nature of business)



Process Improvement



- Review of existing policies / procedure /manual for its design, adequacy and business relevance
- > Recommendation for improvements
- ➤ Development of policy/procedure/manual for specific business function, department or process as per the best practice



Information Security Management

- Scope definition
- State of applicability
- **GAP** analysis
- Conducting information security risk assessment
- **Drafting of Information Security** Policies/procedures/ manuals
- Assignment of roles and responsibilities
- Staff training
- Implementation of ISMS
- Conducting internal ISMS audits
- Periodic management review
- Continuous review and improvement



An Information Security Management System describes and demonstrates your organization's approach to managing sensitive information and assets



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