



Security that Works!

CHANNEL PARTNER INCENTIVE PROGRAMME

1 OCT - 31 DEC 2020

*Terms & Conditions

Eligibility : Reseller of Hillstone

Validity : Incentive programme validity from 1st October 2020 to 31st December 2020

Accepted Deal Registration Incentive Qualifications

Deal Registrations must be submitted and approved between October 1, 2020 and December 31, 2020

No minimum deal value

No limit on the number of accepted Deal Registrations submitted during the contest period

Deal Registration can be for a new or existing customer

Deal Registration must include Hillstone products or subscriptions

Limit one RM800 incentive per approved Deal Registration

Close a Deal Incentive Qualifications

Opportunity must have an accepted Deal Registration to qualify

The minimum TCV deal value is RM50,000 net to Secure Source. See table below for exact amounts.

All opportunities must be closed and booked with Secure Source by December 31, 2020

Deal Registration can be for a new or existing customer

Deal Registration must include Hillstone products or subscriptions

Limit one incentive per qualifying Closed opportunity

Accepted Deal Registration
Earn RM800*

Close A Deal (RM50K - < RM250K)
Earn RM4,000*

Close A Deal (> RM250K)
Earn RM10,000*



Authorized Distributor

Secure Source Distribution (M) Sdn Bhd (388123-H)

C-5-09 to C-5-12, Centum @ Oasis Corporate Park,
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