

# Abhilash Wankhede

#### Sales & Marketing | Business Development Social Media Marketing

## Introduction

MBA in Marketing & IBM with 18 month of experience in Sales & Marketing and internal auditor, also Actively looking for job in Sales& Marketing, relationship management. Right now i'm working as Dignostic lead provider and Socail media marketing(As freelancer).

## Work Expertise

- Workflow management for Business Development
- Maintain Relationship with client
- Cordination with Team member
- -Social media marketing

## Core Skills

- Sales & Business Development
- Marketing & Promotion
- Internal Audit
- -Relationship management
- -Communication
- Social Media Marketing

## **Career Summary**

#### Executive-Internal Audit & Marketing

Thyrocare Technologies Ltd.May2018-Jan2019

To Comply, coordinate and adhere to the requirement of accreditation bodies

- -To follow with franchisees for statutory and business compliances
- -To conduct an on-site physical audit of Network facilities
- -Preparing audit report and reporting to the department head
- -Maintain relationship with existing client.
- -Acquire new client from market lead given by company.
- -Provide necessary marketing material to client.

#### Sales Executive

Bajaj Finserv Itd. | Sep2017-May2018

- -Selling Finance options (Loan) to walk in customers at Dealer location Conduct promotional activities with retailer/dealer
- -Managing Relationships with Dealers and Customers
- -Maintaining daily MIS / Reports

## Contact Information Govind

Add.: C/o.Shilabai Zade, Plot no.9, near Hanuman mandir, tukobagram, bidepeth, Nagpur 440024.

Phone: 9970242710

Email: abhilashwankhede44@gmail.com

## **Education Background**

### Govindrao WAnjari Collage of Engineering & Tech.

Master of Business Administration | March 2018

Post Graduated with a degree in Marketing, minor in IBM Class Salutatorian (CGPA: 8.38)

#### Kamala Nehru Collage

Bachelor of Commerce (Computer Application) | Feb 2015 Class Valedictorian (First Division)