

# FERNANDO MONTEIRO

Economist

(+351) 925 238 478    Lisbon, Portugal  
campos.monteiro@gmail.com



## SUMMARY

- A I'm a finance professional with a recognized accounting qualification with more than 30 years of experience in Banking and Corporations. A motivated, entrepreneurial mindset, high energy and the ability to work in a fast moving environment.
- Excellent presentation skills, a hands-on attitude combined with a willingness to immerse in detail. Experience in delivering management information, improving processes and shaping the agenda for business and financial planning. Exhibit a positive attitude represent the company in a highly professional manner to clients & partners.
- Managing and prioritizing tasks efficiently and effectively.

## FIND ME ONLINE

LinkedIn  
https://www.linkedin.com/pub/fernando-campos-monteiro/17/92/182

## EXPERIENCE

Partner  
Pulsar Development International, Ltd

2019 - Ongoing    London, UK

**Company Description** - Is a leading business development consultancy, with regional head offices in London, Luanda, Lima and Hong Kong. We support our clients in international infrastructure projects and intercontinental business development activities. Our operations are centered on rapid growth of new business opportunities, and we assist companies in entering or expanding into markets throughout Africa, Asia, South America and Europe. PDI's customer promise is built on three core pillars: experience, engagement, and profitability.

- Business Model and Strategic Planning for Commercial Bank in Angola
- Business Model and Strategic Planning for Commercial Bank in Cabo Verde
- Business Model and Strategic Planning for Development Bank in Angola
- Business Model and Strategic Planning for Reinsurance Corporation in Angola
- Business Model and Strategic Planning for Credit Rating Agency in Angola

Head of Finance

Banco BCS  
09/2016 – 08/2019    Luanda, Angola

- Company Description** - Banco BCS – It's a Private and Corporate Bank establish in Angola since 2015.
- Business Model and Strategic Planning for the Bank
  - Recruitment, training, mentoring and development of staff.
  - Start-up Bank operations.
  - Implementation of financial and risk policies.
  - 15<sup>th</sup> Ranking in 28 banks after 3 years.

## LANGUAGES

Portuguese  
Native C2

English  
Level B2

## EDUCATION

Pos Graduate Bank Management  
ISGB  
2003 - 2005

Masters Degree Economics  
ISE  
1991 - 1996

Bachelors Degree Accounting  
ISCAL  
1985- 1988

## HARD AND SOFT SKILLS

Windows	Mac OS X	SAP	Intelimach	
Office Tools	Financial Modeling	Office	Word	
Excel	Access	Outlook	Equation	Banka
Creativity	Persuasion	Collaboration		
Adaptability	Motivator	Emotional Intelligence		

## OTHER

Married  
1 Child  
100% Willing To Travel  
100% Willing to Relocate  
4 Weeks notice period

EXPERIENCE

Head of Finance

Banco Kwanza Invest

09/2013 – 09/2016 Luanda, Angola

Company Description - Advisory counsels private investors, corporations and institutional clients on direct private investments to private companies

- Financial funding products (funds linked to USD), including prospects and Terms, for several corporations.
- Fundraising for the mining sector (Catoca, Alrosa Group) in collaboration with Ned Bank – 500.000.000 USD.
- Lead Arranger and Book Runner for Energy Public Sector (PIP's) - 2.000.000.000 USD.

Country Manager

Goldman

01/2012 - 09/2013 Lisbon, Portugal

Company Description - By offering financial institutions the breadth of solutions, thought leadership needed to successfully manage risk and achieve superior returns on their investment, Goldman will become the premier trusted advisor to the banking industry.

- Portuguese local public administration reform,
- In charge of implementation of IPSAS – International Public Sector Accounting Standards

Board Advisor

Banco BPC

06/2006 - 12/2011 Luanda, Angola

Company Description - Banco BPC is the country's largest commercial bank, having branches in every province of Angola. 1956 - 1975: Banco Comercial de Angola 1975 - 1991: Banco Popular de Angola 1991 - 2004: Banco de Poupança e Crédito

- Providing sound financial support and insights to enable the Board to make critical business decisions.
- Play a key role in the formulation of the business's strategy.
- Advising on market changes and providing strategic financial recommendations to the Board.
- Revenue assurance program that resulted in a revenue increase of USD 197.000.000 in 2010.

Head of Finance

Movicel Telecom

09/2003 - 06/2006 Luanda, Angola

Company Description - Present in the Angolan market since 2003, Movicel was the first company to offer advantages and benefits from telecommunication in the country. The company started its activities in 1997, still as part of Angola Telecom, the government telecom operator, managing the starting number 91 mobile network.

- Providing sound financial support and insights to enable the Board to make critical business decisions.
- Presentation of financial results and insights to the Board.
- Managing and overseeing the taxation affairs of the organisation and liaising with the external tax firm for specialist advice.

Head of Finance

Marks & Spencer

09/1989 - 06/2003 Lisbon, Portugal

Company Description - Marks and Spencer Group Plc (commonly abbreviated as M&S or colloquially Marks and Spencer) is a major British multinational retailer with headquarters in London, England. It is listed on the London Stock Exchange and is a constituent of the FTSE 250 Index.

- Overseeing commercial decision making from tender analysis, margin analysis, pricing analysis.
- Overseeing Accounts Payable, Accounts Receivable, Tax, Treasury, Payroll, Financial and Management Accounting functions.

PASSIONS

Cinema

Chess

Music

EVENTS

Africa Banking Summit 2011 - President

2011

Angolan Tax Reform Council

2008

Portuguese National Statistics, (Annual Tax Returns) IES

2002

EPAC Privatization

2001

Portuguese Tax Reform Council

1993

AWARDS

1993

Honorable Mention  
by Mr. Eduardo Catroga, Portuguese Ministry of Finance  
Tax Reform – Descartes Programme.

QR Code Business Card



Scan the code to get my contact details

Francisco Loureiro

# TESTIMONIALS

António M. S. Botelho de Melo  
**Banco Kwanza Invest**  
Deputy CEO  
(+351) 932 579 735

“ Fernando is the most knowledgeable, dynamic, hard working, clear thinking CFO I have ever had the pleasure to work with. He carries whole countries' tax and accounting codes in his head, alongside with over 30 years of professional/consulting experience, unusually focused on the bottom line and in strategic considerations in such hard markets as Angola, Mozambique and Portugal. All this delivered in a calm, collected, discreet manner.

João Camarão  
**Qatar National Bank**  
Head of Operational Risk  
(+974) 333 07101 - (+351) 962 682 683

“ Fernando is a passionate person in his job. He always seeking the perfection and enjoys the creation and detail. He's very committed and demonstrates the tax skills to achieve the best results for his company in different environments and always willing to support and a great team worker.

Tony Moreira  
**Misys PLC**  
Project / Programme Manager  
(+044) (0) 755 247 9724

“ Fernando worked together with our team in the provision of regulatory financial and accounting project work at the largest banking client in Angola. Our team worked exceptionally well together in obtaining solutions for the client, that were achievable, comprehensive and also technically matched our software and deliverables. The process work and definition under his leadership and orientation at the bank guided the client in overcoming discrepancies that were unresolved in 4-5 yrs. Fernando worked and reported directly at Senior Executive Level within the bank structure but was able to provide the agility and guidance on the technical team level to all resources in progressing the work to completion. Fernando is energizing, enterprising and high-spirited person that will get the task done in a sensible and structured manner.

Francisco Guimaraes  
**PMP,CGEIT**  
Consultant in Portugal, Angola, Cabo-Verde, Mozambique, Brasil and any South America, Africa and Europe Country  
(+351) 914 898 906

“ Fernando is a detail-oriented and expert manager with consistent, reliable and excellent performance.

# REFERENCES

Francisco Bragadesto  
**Banco BIC**  
Risk Manager  
(+351) 927 052 845

José Barata  
**Deloitte & Touche**  
Partner (Portugal & Angola)  
(+351) 917 628 874

Eduardo Clemente  
**Standard Bank**  
CFO  
(+244) 925 227 106

João Camarão  
**Qatar National Bank**  
Head of Operational Risk  
(+974) 333 07101

# EVENTS

2011  
Africa Banking Summit - President

2008  
Angolan Tax Reform Council.

2002  
Portuguese National Statistics, (Annual Tax Returns)

1993  
Portuguese Tax Reform Council